



NAICS CODES

541611
Administrative Management and General Management Consulting Services

541618
Other Management Consulting Services

541690
Other Scientific and Technical Consulting Services

541990
All Other Professional, Scientific and Technical Services

561110
Office Administrative Services

561410
Document Preparation Services

561499
All Other Business Support Services

561990
All Other Support Services

CONTACT US

For additional information about FusionPoint, please contact:

Dawne D. Woods
Executive Vice President
woods@fusionpoint-inc.com

or

Beverly Hurston
President and CEO
hurstonb@fusionpoint-inc.com

www.fusionpoint-inc.com
877.256.5522 or 240.404.7774

FusionPoint, Inc.
11703 Huebner Road
Suite 106-498
San Antonio, TX 78230



www.fusionpoint-inc.com

ABOUT FUSIONPOINT

Minority Owned Small Business
Veteran Owned Business
Disabled Veteran Owned Business
Multiple Locations
Headquartered in San Antonio, TX
Office in the National Capital Region

SERVICE OFFERINGS

Management Support Services

- Administrative Support
- Technical Writing and Editing
- Technical Support
- Contract Closeout

Business Development Services

- Capture Management
- Proposal Management
- Proposal Writing, Editing, and Reviewing
- Oral Presentation Coach

Our strengths in our personnel's ability and commitment to deliver exceptional management consulting services in a timely and effective manner.

With over 50 years of combined technical and professional expertise, FusionPoint's principals have a wealth of experience in both defense and civilian agencies.



CLIENTS

U.S. Department of Homeland Security
U.S. Department of Defense
U.S. Department of Labor
Federal Deposit Insurance Corporation
U.S. General Services Administration
U.S. Department of Health and Human Services
U.S. Department of Housing and Urban Development
U.S. Department of Agriculture
U.S. Department of Education
U.S. Department of Transportation

NAICS CODES

517919 All Other Telecommunications
518210 Data Processing, Hosting, and Related Services
541511 Custom Computer Programming Services
541512 Computer Systems Design Services
541513 Computer Facilities Management Services
541519 Other Computer Related Services
541712 Research and Development in the Physical, Engineering, and Life Sciences
561210 Facilities Support Services



CONTRACT VEHICLES

MOBIS - Management, Organization, and Business Improvement Services
Contract#: GS-10F-0080N
General Services Administration

MATO - Multiple Award Task Order
U.S. Department of Education

T/AARMS - Tricare-Acquisition, Automation, and Resource Management Support
U.S. Army Medical Research Acquisition Activity

SAMHSA IDIQ - Substance Abuse and Mental Health Services Administration Indefinite Delivery Indefinite Quantity
U.S. Department of Health and Human Services

CONTACT

John Broughton
Director of Business Development
jbroughton@exceedcorporation.com
Voice: 301.731.3790 ext. 223
Fax: 301.731.3793

Erika Ennie
Business Development Specialist
eenie@exceedcorporation.com
Voice: 301.731.3790 ext. 226
Fax: 301.731.3793

Corporate Profile

To be recognized nationally as a quality professional management services firm that provides tangible value and solutions to its clients. To maintain a culture that attracts and retains professionals who are dedicated to exceeding our clients' expectations.

SERVICES

Information Technology Solutions

EXCEED supports for a range of projects where the primary purpose is to deliver information technology solutions.

- IT Support & Multi-Purpose Contact Center Services
- Helpdesk/Deskside Support
- Database Development & Maintenance
- Website Development & Maintenance

EXCEED provides a wide range of cradle-to-grave acquisition management support services - from developing SOWs and Independent Government Cost Estimates, to conducting Contractor Purchasing System Reviews and Contract Closeouts. Our personnel have considerable experience in the entire acquisition process, including expertise with federal procurement policies and procedures such as the FAR, DFARS, and agency specific rules and regulations.

- Acquisition Planning
- SOW & Solicitation Development
- Independent Government Cost Estimates
- Procurement & Contracting
- Contract Closeout
- Contractor Purchasing System Reviews
- Subcontracting Plan Management

Need Data Collection Tools
Need Deployment, Installation & Configuration Management
Need Design, Implementation & Support
Need System Development

Program Management & Policy Solutions

EXCEED provides value-added solutions by performing a host of support services that complement our clients' core competency. We ensure that service delivery is on time and on budget.

Need Development Assistance & Maintenance
Need Technical Writing & Editing
Need Content Development & Maintenance
Need Fact Sheets & FAQs
Need Manuals, Books, Guides & Directives

Acquisition Lifecycle Solutions

WWW.EXCEEDCORPORATION.COM

Records Management & Processing Solutions

EXCEED provides expert records management and processing solutions to the federal government. Our broad range of services address the challenges of information and records management and assist federal government agencies in controlling costs, reducing risks, improving access, and protecting information.

- Records Management
- Data Entry and Data Management
- Facilities Management
- Application Processing
- Processing Center Operations
- Document & Workflow Management

Research & Analytical Solutions

EXCEED provides expert research and analysis support to evaluate program performance, support strategic planning, and establish operational parameters. Methodologies include varied data collection and analytical techniques.

- Survey Design & Administration
- Data Collection & Analysis
- Investigations
- Program Evaluation & Audits
- Risk Management & Evaluation
- Quantitative & Qualitative Analysis
- Literature Reviews





Costumer, Tailor, and/or Seamstress

A reliable costumer with experience sewing using patterns and performing alteration work is being considered to augment the wardrobe department.

Set Lighting

An individual who knows how to set-up lights in a timely fashion, as well as dealing with both indoor and outdoor lighting dynamics should apply.

Propmaker

A person with advanced model making and/or electronics experience is needed to assist Starship Farragut's props and work set pieces.

Call For Duty!

We look forward to hearing back from talented individuals for the position vacancies.

Please contact **Holly Bednar**, Director of Casting and Human Resources at:

hbednar@starshipfarragut.com If you are still interested in joining the Farragut crew for an unadvertised position, please contact Holly Bednar as well.

Hailing Frequencies Open...

Keep apprised of the project's progression and other opportunities by subscribing to our newsletter, accessible from the website at www.starshipfarragut.com.

STARSHIP FARRAGUT

technology that may rival that seen in motion pictures today. Due to the licensing and copyright rules governing Star Trek, Starship Farragut cannot generate revenue and its parent company, Farragut Films is a registered non-profit corporation in the State of Maryland.

Starship Farragut completed two feature length films in one year – a fan film record! Both "The Captaincy" and "For Want of a Nail" were released in 2007, and for Spring 2008 "Just Passing Through," a short film will be released. Currently in production is another short film called, "A Rock and a Hard Place," as well as a third feature-length movie entitled, "Fathers and Sons" scheduled for filming in the fall. With other projects being aggressively developed, Starship Farragut is truly living up to its motto of "Damn the torpedoes, warp speed ahead!"

Can I Help?

A full episode or a vignette is an expensive endeavor. There are many other costs associated with a day of production we cannot sell our finished products, so we can operate is through the generosity of our community through donations and volunteer

Help

If the financial burden has been carried by the donors and crew who are, of course, our biggest cash supplies are running low and we could not. So if you want to see more adventures of Starship Farragut, and can spare \$20 or \$200, we would be very grateful! Contributors will be thanked and listed on our website.

- Ensign — \$5 to \$49**
- Lieutenant — \$50 to \$99**
- Commander — \$100 to \$499**
- Fleet Captain — \$500 and above**

Monetary donations can be made online via **PayPal** to StarshipFarragut@hotmail.com.

Gift cards from Lowes and Home Depot are a great way to help with set construction and may also be forwarded to:

Starship Farragut
 C/O Mark Hildebrand, Treasurer
 10519 Deakins Hall Drive
 Adelphi, MD 20783

Starship Farragut is a non-profit entity and the donations and contributions of others will keep future film projects active.



Volunteers

This is an ever evolving endeavor and we frequently need to add people to our organization as we grow. We are happy to keep your resume and contact information on file so that we may inquire as to your interest and availability in the future.

Please note that Starship Farragut is a non-profit venture and all participants are on a volunteer basis.

We welcome the opportunity to work with students in film making and dramatic arts majors. Limited, non-paying, internships are available to those with flexible schedules.

The following are positions for which we are actively recruiting now:

Stylists Needed For Hair and Make-Up

Starship Farragut is looking for a talented person or persons to do hair and make-up for actors. We are looking to supplement our current make-up artist and develop a strong make-up department.

Skilled Camera Operator

A proficient and experienced camera operator with preferable experience using a Canon XL-2 digital camcorder is needed.

Sound Engineer

An audio engineer with experience capturing sound in both indoor and outdoor set environments is essential. Possessing own audio equipment is a plus.

Rapid Start-Up and Seamless Transition

USProtect prides itself on its proven capability of efficient contract start-up & transition.

USProtect has developed industry-best management practices that reduce the gap between contract win & guards on post.

Case Study: USAF Transition in 27 days

- 700 Officers Recruited, Screened, Trained, Hired & Equipped
- 158 Posts Staffed
- 18 Different Installations Across 14 States & the District of Columbia
- Full Operations at Contract Start Date
- No Open Posts Since Contract Began

Delivering Quality through Proactive Quality Assurance Program

USProtect believes that efficiency & quality go hand-in-hand, & has developed a comprehensive, proprietary process for evaluating, modifying & reporting the performance of USProtect personnel.

- 24-hour contract monitoring
- Regular & random site inspections
- Random compliance audits
- Immediate client notifications with corrective actions & process improvements
- Managing, tracking & controlling non-conformance/errors & corrections

Protect the People, Property and Assets of our Clients while providing Security Solutions to Ensure Safety, Quality, Process and Value.

A Few of the Places You Will Find Us

U.S./Mexico Border Station
San Ysidro, California
(largest land port of entry in the world)

Naval Medical Research Center

Andrews Air Force Base
(+17 additional bases)

United States Department of Homeland Security

Social Security Administration National Headquarters

USProtect Corporation
801 Roeder Road, Suite 1000
Silver Spring, Maryland 20910
301-987-9001

www.usprotect.com
Email: info@USProtect.com

GSA Schedule: GS-87F-0426N
CAGE: 3FVCO
DUNS: 05-517-3863
CCR: 055173863

USProtect
...It's What We Do



USProtect

WHAT We Do

Armed & Unarmed Force Protection



- Perimeter Security
- Mobile/Roving Security
- Identity Authentication, Badging Services
- X-Ray, Magnetometer & Wand Operation
- Incident Response & Reporting
- Package/Vehicle Inspection
- Logistics Control

HOW We Do It

Industry-leading In-House Training and Development

USProtect's proprietary training & development program is the most comprehensive & rigorous in the industry.

- Hands-on training program, developed & delivered by USProtect executive leadership
- More than 112 hours of training before the professional ever stands post
- Training programs are customized to the specific environment & needs of clients
- Routine evaluations of personnel & supplemental training on the latest technologies, trends & tactics

USProtect understands the unique challenges and threats facing our Federal sector clients. Our executive leadership team possesses over a century of collective business acumen and industry experience and has established a superior track record of performance with the Federal Government. Our success is a result of training programs that attract, develop and retain the best security professionals in the industry.

Business Acumen
+ Industry Expertise
+ Superior Track Record
= Success

Risk Assessment

- Site evaluation, analysis & plan - to include photo & written documentation
- Evaluation of processes, procedures, systems
- Identification of threats & hazards
- Examination of client strengths & weaknesses
- Strategic & tactical recommendations for mitigating threats, reducing weakness & preparing for natural disasters

Emergency Preparedness

USProtect's personnel receive extensive training in emergency procedures and have a track record of working with emergency response teams in the following environments:

- Fire/medical
- Police (Federal/State/Local)
- Electrical/utility
- Environmental/health officials
- Emergency communications

All USProtect employees participate in a wide variety of training including professional ethics, customer service, firearms, anti-terrorism, first aid & CPR, and blood borne pathogens.

USProtect has the lowest voluntary turnover rate in the industry



inside USProtect™

TRUST ★ PRIDE ★ EXCELLENCE NEWSLETTER

WINTER 2005

Inside this issue

- Pg 2** President's Corner
- Pg 3** New Additions
- Pg 4** Director of Training
- Pg 5** USProtect Supports Fisher House
- Pg 6** Survey Your Surroundings
- Pg 7** Employee of the Year
- Pg 8** In the Know

Chairman's Corner A Time of Transition

Lisa D. Hudec

Last year, we predicted that 2004 would be a year of unprecedented prosperity and growth for our company. Looking back, we were right on the mark!

This year, we commenced providing guard force protection services at numerous new sites, doubling the size of our outstanding workforce and client base. We also served as the title sponsor for the GovSec Trade Show, an enormously successful event.

Additionally, our positive efforts to influence the state of our industry were realized in the company being featured in two segments of the World Business Review television series hosted by Alexander Haig. In summary, 2004 established USProtect as the leading provider of guard force protection for federal clients.

Reflecting on our accomplishments, we would like to thank our most recent partners—the U.S. Air Force, Walter Reed Army Medical Center, and the Social Security Administration (Wilks-Barre, PA)—for entrusting us to protect their facilities and personnel.

We are honored to have the opportunity to support their missions. USProtect and our staff volunteered



Lisa D. Hudec, Chairman

our time, talent and treasure as compassionate members of the communities where we serve.

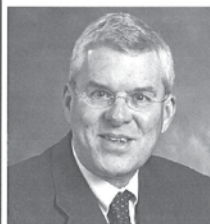
One notable example of USProtect's philanthropic efforts included providing a gourmet Holiday meal-complete with entertainment—for our severely injured military personnel at the Fisher House located at Walter Reed Army Medical Center in Washington, DC. On December 14, Chef Danielle and entertainer Jack Julius, an internationally-known mime and magician, served a splendid meal and generated laughs for service members and their families.

We ask you to keep our military personnel and their families in your thoughts as they carry out America's responsibilities around the world.

The future for USProtect is even brighter. Among other personnel changes that you will read about in this edition of Inside USProtect, you

We look forward to making 2005 even more successful!

USProtect Proposal Management Team:



George Ware

USProtect's Proposal Management Team has undergone significant changes since the Fall 2004 edition of Inside USProtect. New to USProtect is Mr. George Ware, who heads up the proposal management process.

As Vice President of Proposal Management, Mr. Ware is responsible for the preparation and oversight of all contract proposals for USProtect. His duties include identifying potential business opportunities, marketing, and developing competitive strategies. In addition, he is responsible for project scheduling, proposal operating expenses, qualification packages, and corporate capabilities marketing material.

Mr. Ware brings to USProtect a wealth of expertise and more than 25 years experience in developing winning business proposals. Mr. Ware has served in a variety of leadership and executive positions within marketing, communications, and business proposal development.

With an established win rate on average of better than 80 percent over the last five years, he has developed an extraordinary range of suc-

cessful proposals up to and including contracts valued at \$1 billion.

His considerable professional experience also includes supervising proposal staffs of more than 36 personnel and preparing proposals for a division of more than 8,000 people. He has developed and led domestic and international proposals, prepared strategic business plans, and established capture plans for new Requests for Proposals (RFPs).

Additionally, Mr. Ware has developed and conducted training on proposal planning, writing, and capture management. He is a member of the Association of Proposal Management Professionals (APMP).

Also joining USProtect's Proposal Management Team are Proposal Manager Ms. Natalya Minkovsky and Proposal Production Manager Ms. Angie Royal.

Ms. Minkovsky brings a wealth of proposal development experience to USProtect. As a writer, editor, and research analyst with more than five years of experience, she will be instrumental to ensuring proposals are both technically compliant and well written. Working on state and local proposals for nearly three years, she developed subject matter expertise in diverse technologies and service offerings. Additionally, Ms. Minkovsky contributed to both new hire and company-wide proposal writing training and holds a membership in the Association of Proposal Management Professionals (APMP).

Ms. Royal has considerable experience in managing the production process for multi-million dollar proposal efforts. With more than 15 years of experience in proposal productions and desktop publishing, she will manage USProtect's proposal production process. Throughout her career, she has contributed to state and local, commercial, and federal bids.

Additionally, Ms. Royal has experience in proposal writing and development and extensive training in the Federal Government procurement process.

We welcome George, Natalya, and Angie, and look forward their leadership in preparing winning proposals for USProtect!

USProtect Appoints Mr. Tommy Dillard as Program Manager For all U.S. Air Force Installations



Tommy Dillard

Mr. Tommy Dillard has been appointed as USProtect's Program Manager for all United States Air Force installations utilizing force protection services.

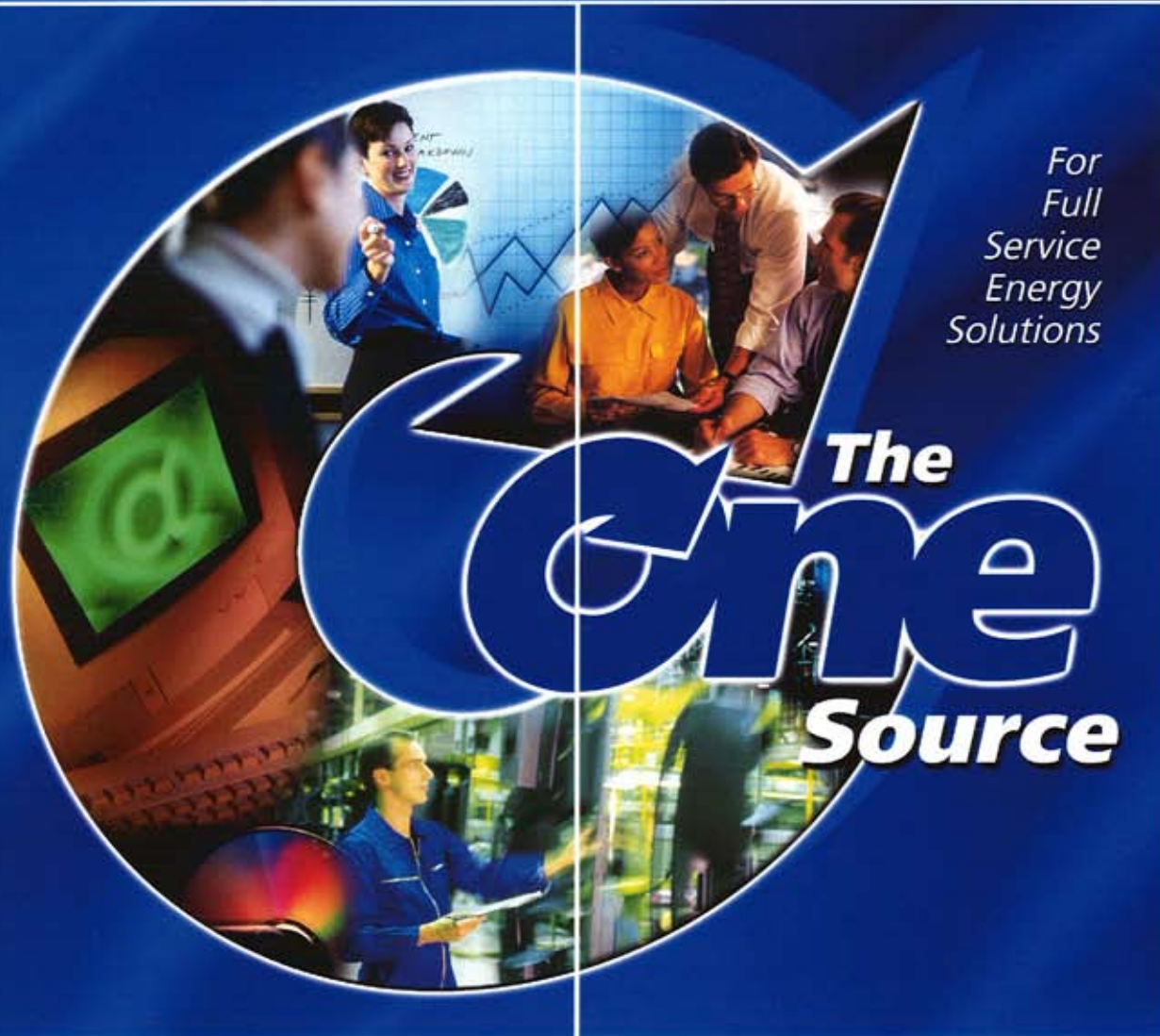
Mr. Dillard is responsible for ensuring the program meets and exceeds contractual and company requirements. He directs the activities of all supervisors and officers on the contract, and maintains all certifications, and facilitates communication between all field commanders and their staffs.

Mr. Dillard brings to USProtect strong leadership experience and expertise in asset and physical security, project and contract management, strategic planning, including research and development. He has led and trained



ORC MACROSM

One Source Energy Management



For
Full
Service
Energy
Solutions

**The
One
Source**

MotorManagement PlusSM

*A One Source Energy Management Service
for controlling your motor systems costs.*

- **Motor Systems Assessment**
- **Motor Management Planning**
- **In-depth Assistance**
- **Motor Systems Training**



INFORMATION TECHNOLOGY AND HOMELAND SECURITY

Inaugural Gala

JANUARY 20, 2009

THE INTERNATIONAL SPY MUSEUM
AND ZOLA RESTAURANT

7 PM TO MIDNIGHT
800 F STREET, N.W. WASHINGTON, DC



Looking for that perfect location?



Look no further...

ntsbo CONFERENCE CENTER

Planning your next event... consider hosting your next meeting, reception, exhibit, or banquet at our Charles Commons Conference Center on 3405 Homewood campus. 340 offers quality meeting space and technology at very affordable prices. Book an event by March 2009 for the upcoming year and receive a 10% discount on space reservations. Make sure to reference this e-mail to receive your discount.

On-site catering is available with excellent services and menu selections to meet the needs of your group. Conference Services is also available to assist you with all your on-campus planning and logistics. On-line registrations and payment services are also available to assist you with your conference or event to allow you time to focus on other areas of your event.

For more information or to schedule a tour, contact Kirby Nelson at 410-316-3963.



© 2008 NTSB

In Honor of Black History Month

Blacks making history "The New Face of Aviation"

"The Quest for Black Citizenship in the America's"



Jamail Larkins performed his first airshow in 2002. At the age of 12, Jamail flew his first flight with the EAA Young Eagles Program. Shortly after, at age 14 he soloed a powered aircraft in Canada. On January 17, 2000 he became the National Spokesman of the EAA Vision of Eagles Program, a youth education initiative of the EAA Aviation Foundation. The program encompasses all the Foundation's education programs, including Young Eagles, EAA Air Academy and the S-M-T Program. As National Spokesman, Jamail represented EAA and the Vision of Eagles Program and promoted the possibilities available to aviation enthusiasts, young and old alike.

On January 31, 2000, the day after his 16th birthday he soloed in the United States in a Cirrus SR20, becoming the first and youngest student pilot to solo in this revolutionary certified single-engine aircraft.

In 2002, Jamail agreed to become the National Spokesman for a second organization, Careers in Aviation, a non-profit organization that promotes and provides aviation opportunities to young people.

On February 2, 2005, Jamail was appointed the first Ambassador for Aviation & Space Education for the Federal Aviation Administration, by Administrator Marion C. Blakey. In this capacity, Jamail acts as an official representative of the FAA, promoting aviation career opportunities to America's youth, as well as the benefits of aviation to mainstream America.

Jamail is currently sponsored by Embry-Riddle Aeronautical University, AeroShell, Teledyne Mattuck, Cox Communications, Superior Air Parts, Cirrus Design Corporation, Avemco, Michelin, Bose, Delta Air Lines, Jeppesen, Oregon Aero, and PowerServe International.

Jamail has accumulated more than 760 hours of total flight time in more than 36 different types of aircraft. He makes appearances at airshows, has hosted radio shows at conventions, and writes columns for aviation publications. He has also trained in several different kinds of airline simulators, including the Boeing 777, the Boeing 767, the Boeing 757, and the McDonnell Douglas Super MD-80. Jamail's accomplishments have been recognized by many organizations, including the Federal Aviation Administration, Experimental Aircraft Association, Organization of Black Airline Pilots, and The Franklin Institute.

Jamail lives in Daytona Beach, Fla., while attending Embry-Riddle Aeronautical University. His parents, Sylvester and Renetha, live in Augusta, Georgia.



Thursday, February 12, 2009

NTSB Conference Center

Washington, DC

2-3 pm





Are you a member of NAMIC?

Founded in 1980, NAMIC (National Association for Multi-ethnicity in Communications) is the premier organization focused on multi-ethnic diversity in the communications industry.

NAMIC educates, advocates, and empowers for multi-ethnic diversity in the communications industry.



Interested in a career within the communications industry?

Why should you join NAMIC?

Our members cover the professional spectrum - from customer contact officers, executive suites and every position in-between. Membership will provide you with opportunities to network with industry professionals at every level, both locally and nationally.

You will enjoy access to our national online Job Bank, as well as access to our members-only online directory that provides access to over 2,000 industry professionals. You will have opportunities to assume leadership roles at the chapter level. And, you have the opportunity to engage in our highly sought

after educational programs that provide you with the skills to advance your career.

New benefits include Webinars and DiversityLive: The NAMIC Video Network.

How can you get involved with NAMIC?

We have events throughout the year that benefit students interested in joining the ranks of the communications industry.

**Embrace Diversity
Embrace Success**

To learn more about NAMIC visit
www.namic.com

National Association for Multi-ethnicity in Communications

**BUILDING HIGH PERFORMANCE
THROUGH PEOPLE**



People are the Source of IFC's Success